

CMDash MSP partner price sheet

The volume-band schedule CMDash publishes for managed client workspaces above a plan's allotment. Overage billing is not switched on yet, so today nothing above the allotment is charged. These are the same numbers the margin calculator on /for/msps uses.

CMDash MSP partner price sheet

GENERATED FILE — do not hand-edit. Produced by `node scripts/marketing/build-msp-price-sheet.mjs` from the same `MANAGED_WORKSPACE_VOLUME_TIERS` schedule the product prices against. Run the script and commit the result — including a re-rendered PDF via `apps/portal/scripts/build-msp-price-sheet-pdf.mjs` — after any change to the band schedule.

CMDash prices managed service providers per active managed (vCISO) client workspace, on a **marginal, volume-discounted schedule** — your 8th client stays at the first band's rate even once your 30th client is priced at the third. There is no setup fee. On Command, the total below is the plan fee plus the workspaces above your plan's included allotment.

You must hold Command or Enterprise to have any managed workspace at all, and your plan already includes some for free. A Command partner (**\$1,499/mo billed annually, \$1,764/mo billed monthly**) includes the first **5** managed client workspaces at **\$0**; an Enterprise partner includes the first **25**. The per-workspace prices below apply only to workspaces ABOVE your plan's included allotment — see "Worked examples" for what a given total client count actually costs.

Per-client plan: pay per client from your first one

By arrangement — contact us to start: \$179 per active managed client per month, billed monthly. No platform fee and no minimum, from your first client. You are billed per client, never more than Command; at **10+** clients we move you to Command, with no cliff and no month where adding a client lowers your invoice. White-label branding and

the Proof column are included. From 10 clients the per-client column shows Command's price, which is what you pay after the move.

Active managed clients	Per-client plan / mo	Command / mo
1	\$179/mo	\$1,499/mo
3	\$537/mo	\$1,499/mo
5	\$895/mo	\$1,499/mo
9	\$1,611/mo	\$1,695/mo
10	\$1,744/mo	\$1,744/mo
20	\$2,134/mo	\$2,134/mo

CMDash price per managed client workspace

Managed client workspaces	CMDash price per workspace / mo
1–10	\$49/mo
11–25	\$39/mo
26–50	\$29/mo
51+	\$19/mo

Each workspace is priced at its OWN band's rate — the total for N workspaces is the sum across every band it spans, not one flat rate applied to all N.

Worked examples

As a **Command partner** (5 included managed client workspaces), plan fee included:

Total managed client workspaces	Total CMDash cost / mo
1	\$1,499/mo
3	\$1,499/mo

Total managed client workspaces	Total CMDash cost / mo
5	\$1,499/mo
10	\$1,744/mo
12	\$1,822/mo
25	\$2,329/mo
50	\$3,054/mo
100	\$4,004/mo

As an **Enterprise partner** (25 included managed client workspaces), from \$4,999/mo plan fee billed annually (contact sales):

Total managed client workspaces	Total CMDash cost / mo (from)
25	\$4,999/mo
50	\$5,724/mo
100	\$6,674/mo

Your margin

What you charge your own clients is entirely up to you — CMDash does not set or cap partner resale pricing. Your margin is what you charge each client, times your client count, minus the CMDash cost above. The interactive margin calculator on cmdash.com/for/msps lets you plug in your own client count and price per client to see the exact margin at every band boundary.

CMDash · www.cmdash.com/for/msps · pricing current as of the date this sheet was generated; see the live calculator for the enforced, up-to-date schedule.

Ready to see your posture?

Start a 30-day free trial of any paid plan — a card is required, and it converts unless you cancel — or sign up for Free with no card at all.

[Start free trial](#)

[Book a walkthrough](#)