



Methodology · Ongoing · \$9,500/mo

Fractional Security Leadership

Director-level security leadership for AWS-based organizations at roughly 20 hours per month: roadmap, policies, risk register, vendor risk, and board reporting, produced and maintained rather than recommended.

COMMITMENT
~20 hrs / month**MINIMUM**
3 months**REPORTING**
Monthly + quarterly**INVESTMENT**
\$9,500 / mo

Engagement phases

PHASE	TIMING	WHAT HAPPENS
Scoping call	Week 0	Agree compliance obligations, current state, stakeholders, and the outcomes that matter in the first 90 days.
Onboarding	Week 1	Read-only access through a scoped IAM role, review of existing documentation, and introductions across engineering, IT, legal, and leadership.
Baseline	Weeks 2–4	Posture assessment, risk register established with owners and treatment decisions, and the security roadmap delivered and agreed.
Steady state	Monthly	Roughly 20 hours against the roadmap: policy work, vendor reviews, findings triage, and stakeholder support, with a monthly KPI report.
Executive cadence	Quarterly	Board or executive readout covering posture trend, risk decisions taken, compliance progress, and the next quarter's priorities.

Scope of review

AWS SERVICE OR AREA	WHAT IS EXAMINED
AWS Security Hub	Posture management, findings triage, standards adherence, and exception tracking
Amazon GuardDuty, Amazon Inspector	Threat detection and vulnerability management workflow, including SLA definition
AWS Config, AWS Control Tower	Guardrails, configuration standards, and drift response
AWS Audit Manager	Continuous compliance evidence for applicable frameworks
AWS CloudTrail, Amazon CloudWatch	Monitoring, alerting, and log retention standards
AWS Organizations, IAM Identity Center, Marketplace Vendor Insights	Account structure, access governance, and third-party risk evidence

What we need from you

- Existing policies, standards, and any prior assessment reports
- Compliance obligations and customer security commitments
- Read-only access to AWS accounts and your security tooling
- A named internal counterpart for day-to-day coordination
- Calendar access for the monthly reporting and quarterly executive cadence

Deliverables

- Security program roadmap, maintained and re-sequenced as obligations change
- Policy and standards set, authored and kept current
- Risk register with owners, treatment decisions, and status
- Vendor and third-party risk reviews for new and existing suppliers
- Monthly KPI report built from your AWS security telemetry
- Quarterly board or executive readout, prepared and presented

Assumptions and exclusions

- This is a leadership engagement, not a staffing or 24/7 operations service
- Incident response execution beyond coordination and communications is quoted separately
- Hands-on remediation engineering is performed by your team or a separate engagement
- Audit and certification work is performed by independent assessors

Support and service levels

Pre-purchase. Scoping conversations, AWS prerequisite confirmation, and a written statement of work before any private offer is issued. Inquiries answered within two business days.

During the engagement. A named engagement lead, Brian Govanlu, CISSP, as single point of contact. Support Monday to Friday, 9:00 AM to 6:00 PM US Eastern, by email and phone, with a response within one business day. Kickoff within five business days of offer acceptance, weekly written status updates, and a walkthrough of every deliverable.

After delivery. Thirty days of email support for questions about findings and recommendations. Refunds and disputes are handled directly with the engagement lead in accordance with the accepted private offer.

Available directly or through AWS Marketplace as a private offer. If you hold committed AWS spend, the engagement draws down against it and appears on your existing AWS bill. Any AWS infrastructure costs you incur remain your responsibility and are separate from the AWS Marketplace transaction.